



## PROFILE

Passionate, diligent and committed MBA Student at IIMA with more than **7 years of Global experience in strategic planning and execution of new initiatives in the Manufacturing Sector**. Exposure to **Aerospace, Automotive, Industrial and Medical industries**. **3 years in Strategic Initiatives and Pre-Sales at Cyient Limited** and **4 years in Production Engineering for Toyota Motor Corporation**. A graduate of the **Program in Manufacturing at the University of Michigan, Ann Arbor (USA)**. **Certified Systems Engineer** and Proficient in **Japanese**

## SKILLS

- **Strategic Business Unit Creation and Incubation**
- **Manufacturing Operations and Strategy**
- **Lean Manufacturing Using Toyota Production System: Just-In-Time Production Lines, Pull Systems, Kaizen initiatives, Andon Systems, Equipment Poka-yoke**
- **Production Engineering: Project Planning and Execution**
- Business Development and pre-sales activities
- Production Engineering: Vendor Management
- Product Realization of Mechanical Systems
- Additive Manufacturing/ 3D Printing
- Systems Engineering
- Japanese Language

## PROFESSIONAL EXPERIENCE

**Deputy Manager, Cyient Limited, Bengaluru**

**February 2013 - March 2016**

- *Strategic Initiatives*
  - **The first member of the team which created the Company’s Strategy for growth to \$1 Billion in 2020 (from \$330 Million in 2012) and started a new Product Realization Business. Created and tracked the Business model canvas for roadmap creation.**
  - Performed due diligence on three target acquisitions companies in Manufacturing which resulted in one acquisition.
  - Subject Matter Expert on Manufacturing: created Whitepapers, Scenario Analyses, Company & Industry Profiling
  - Initiated Additive Manufacturing Service and led Strategic Alliances with Commercial and Research Organizations.
  - Received the **“Mark of Excellence” Award** for being among the top **250 out of 12,500** associates.
- *Product Realization: Mechanical Systems*
  - **Handled Commercial activities for Mechanical Product Realization This business grew to \$1 Million in 2 years.**
  - **Performed Systems Engineering role for industrial products in new product development and value engineering.**
  - Generated pre-sales activity valued (through RFQ/RFP/RFIs) up to a total of \$20 Million.

**Vehicle Assembly Engineer, Toyota Kirloskar Motor, Bengaluru**

**July 2007 – September 2011**

- Led Vehicle inspection Engineering (Surface, Performance & Electronics) in Toyota India’s Plants (100,000 vehicles a year).
- **Handled the complete planning and execution of projects related to layout, process and equipment for Vehicle Inspection worth \$2 Million.**
- Led all Assembly Shop activities for Engineering Change Instructions for new projects and Shop Safety
- Was awarded a Certificate of Appreciation for dousing a fire in the TKM#1 Plant in May 2008.

### Projects

- The New Corolla Altis Project: - September 2007~May 2008
- The TKM#2 Plant (Greenfield Plant) Project: - November 2008~May 2010
- The TKM#1 Plant Expansion projects: - May 2008 and November 2010



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- The New Innova and Fortuner Projects: - March 2011~September 2011
- The TKM#2 Plant Expansion Project: - April 2011~September 2011

## Project Engineer, Toyota Motor Corporation, Toyota City- Japan

November 2008- February 2010

- Was one of Toyota India's youngest Inter Company Transferees to train at Toyota's Global Production Center in Japan.
- Project head for India Engineering Sourcing of Vehicle Inspection Lines.
- Chief Liaison Officer between TKM, India and TMC's Vehicle Planning and Production Engineering Division

## EDUCATION & TRAINING

PGPX- One Year Full Time MBA - Indian Institute of Management, Ahmedabad

April 2016- March 2017

Master in Manufacturing Engineering – University of Michigan, Ann Arbor, USA

January 2012 – December 2012

Bachelor in Mechanical Engineering – VTU, Belgaum, India

September 2003 – May 2007

*Languages Spoken: English, Kannada, Hindi, Japanese*

## Trained/Certified in Systems Engineering

March 2015 - March 2020

- Associate Systems Engineering Professional from the International Council on Systems Engineering

## Trained/Certified in Japanese Language

2009 onwards

- JLPT Level 3 Certified
- Have independently handled Projects in Japanese plants with vendors who spoke only Japanese.

## MISCELLANEOUS

- Coordinator of the Speaker Series Committee for the GGPX 2016~17 Batch
- Publications:
  - [Industry Perspectives to Additive Manufacturing](#): IIT Hyderabad, International Symposium on Digital Fabrication, March 2015
  - [Simplifying Medical Technology: Making the Surgeon the Designer](#): Science Direct, July 2015
  - [Effective and Efficient Additive Manufacturing Ecosystems](#): Additive Manufacturing Society of India-Journal, September 2015
  - [Why the time is now for 3D Printing in the Medical World](#): Healthcare Innovation Monitor, April 2016
  - Contributing Blogger and IIM-A representative at [www.oneyearmba.com](http://www.oneyearmba.com)
- Member of EntirelySo, an Integrated Development Environment for Social Enterprise Organizations in Bangalore.